

Tajay Brown - The Man Of Business

BY **Shane Bennett** Posted **April 19, 2022**

Tajay Brown, Sagicor Bank TMOY Candidate

Morning Show host, Successful Business Banker and athlete – what can't this man do? Meet Tajay Brown your Sagicor Bank candidate for Team Member of The Year. When he's not shooting hoops or signing clients, his passion for success simply keeps him going. Here's what he had to say about his life and work at Sagicor.

Sagicor: What's the most rewarding aspect of your job?

TB: Making Dreams Come true. I manage business relationships and when you can assist small and medium-sized businesses with access to financial services that propel their businesses, it is very fulfilling. Often these products lead to business improvement, job creation and just overall economic development.

Sagicor: How do you stay motivated when your targets look unreachable each month?

TB: Motivation comes from a burning desire to want more. I am very competitive by nature and adamant that I must be successful. So that is fuel in and of itself.

Sagicor: You recently hosted SAGE LIVE, great job! What's the plan with all this height? Basketball or modelling plans in the future?

TB: Basketball, Yes, in the past. Pretty good at sports actually. I represented my department and company in football. Modelling? I can't seem to land a contract. They won't pay me enough. Lol

Sagicor: What is the hardest lesson you've come to accept in your career journey?

TB: That "No" is a response worth both giving and receiving. It is normally very hard to have that difficult conversation. It is necessary, however. See it as redirection and not a roadblock, but never compromise on the truth.

Sagicor: What's the one piece of advice you'd given your 10-year-old self after all you've accomplished?

TB: Pretty much it would be to keep going. I think I've accomplished a bit and am quite young so I must've done something right. I was watching champs the other day and thought "Why didn't I do athletics too?" so that would be some advice.

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