Who we are: We are one of the leading investment banks in Jamaica and experts in our field.

What we do: We provide a wide range of corporate finance solutions to companies of all sizes – small, medium and large sized enterprises- to boost growth and become leaders in their respective markets.

How we do it: We listen to our clients, discover their needs and objectives, and use our expertise and know-how to provide customized solutions to meet our clients' goals and objectives.

Our team: Our team of specialists has a wealth of experience and will assess your business, advise you on your options and guide you through the process every step of the way. We will work with you to ensure that your business objectives are achieved by providing a tailored service which leverages our extensive industry and our full suite of origination and advisory services.

Please speak with a Capital Markets Manager at our Hope Road branch or call 888-SAGICOR to take your business to the next level!



Our Track Record

We assist companies to create a success story that we can all celebrate, integrating our expertise and wealth of knowledge to offer customised services every step of the way.

Read more…



Equity Financing

Equity financing is the process of raising capital through the sale of shares in a company.

Read more…



Debt Financing

This type of financing represents an alternative, and often times a complement, to traditional equity sources. It usually involves a company issuing Corporate Bonds in order to raise financing for a variety of reasons such as ongoing operations or business expansion. Corporate Bonds are usually sold to

individuals and/or institutional investors.



Quasi-Equity Financing

Quasi-Equity Financing fills the gap between debt and equity and aims to reflect debt-like properties and equity-like functionality. It allows both the investor and investee to share the risk and reward of the enterprise more flexibly than debt allows, and in situations in which equity financing is not possible. Such financing includes convertible debt or preference shares.



Mergers & Acquisitions

Mergers and acquisitions (M&A) are defined as the consolidation of companies. Our M&A services include identifying target companies, conducting enterprise valuation, completing transaction due diligence, providing industry coverage, and arranging transaction financing.



Structured Finance

A type of financial engineering which generates liquidity for owners of productive assets by unlocking the value of the assets they own and/or the cash-flows produced by their assets through the creation of new financial structures. Typical structured finance transactions include sale and leaseback of real estate and securitization of cash-flows such as receivables.



Advisory Services

We provide comprehensive financial, economic and strategic advice to companies seeking solutions to business and finance problems. Our substantive experience and advice includes M&A transactions, restructurings, IPO readiness and balance sheet optimisation.



Underwriting

We may partially or fully guarantee the financing of capital.